



# forethought advisory brokers

[**fawr**-thawt, **fohr**-]  
noun

1. thoughtful provision beforehand; provident care; prudence.
2. a thinking of something beforehand; previous consideration; anticipation.

**forethought brokers** specialise in insurance solutions for the Aerospace sector.

Alex has arranged insurance for a number of well-known Industry names, from start-ups, to complex worldwide clients, including a number of the largest 100 Aerospace firms globally (by size). We can confidently claim to be the only broker with our unique skillset combining insurance credentials (Financial Services Degree), with business acumen (MBA, Chartered Manager) – this enables us to add measurable value to your business, in a way that a High Street broker could not, at prices that a Multinational broker would not work for.

Forethought can address both your aerospace insurance, and your general insurance requirements (Buildings, Contents, Machinery, Business Interruption, Public and Products Liability, EL, Motor etc).

## How we work

### Risks - from the ordinary to the extra-ordinary

We use our commercial acumen (MBA, Chartered Manager), to understand your business and its present and future risks before investigating potential insurance solutions.

### Finding the best fit for your business - not ours

We are not simply a transactional broker. We canvass the market appropriate to your needs to obtain competing quotes from specialist insurers and explain the relative benefits and differences of each quote.

### Transparent fee for best price guarantee

Earning brokerage (a % of your insurance premium) can be a disincentive to obtain the best prices for you, so we prefer to work on a transparent fee basis, reflecting our commitment to finding you the best prices possible.

## Why choose us

- You could benefit from:
- Competitive pricing by obtaining alternative terms, and working for a fee not brokerage
  - First-class customer service for each and every client regardless of size
  - 24/7 support

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*I have known Mr Chappell professionally for at least 5 years, and he has been responsible for arranging my company's Aviation Third Party Liability Insurance.*

*I have found him professional, trustworthy and a great asset to us in arranging our World-wide coverage, and have no hesitation in recommending him.*

**Captain S L Wake**

Chairman, Wake (QA) Limited

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We look forward to investigating your needs. Even if your renewal is some months away, let us know and we will plan the renewals for a more affordable future for your business.



We are proud members of the above trade association

**forethought** advisory brokers

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